**Pamela A.G. Jahier**

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Re: Recruiting team

As a senior manager with a proven background orchestrating major corporate events, directing teams and managing long-term partnerships, I felt compelled to submit my resume for your consideration. I am certain that my 15+ years of professional experience, as well as my extensive academic training would make me a good fit for the position offered. I am confident that my global perspective and cultural intelligence would also be an asset. I would prefer at this stage of my career to work for an organization with a global outreach , which I believe your organization will offer. You will find in me a candidate with refined work ethics.

Currently as anEvents Technology Senior Sales Manager at PSAV, I manage the technology aspect of large events and conventions, making sure any organizations I work with meet their target, deliver their message according to the targeted audience and met their goals effectively through technology and customized experience. I have worked with a wide range of clients from Governmental agencies to pharmaceuticals, national and international. Furthermore, my role does expend from beginning-to-end project management to creating, planning and logistics, as well as resource allocation, contract negotiation and outsourcing, not forgetting total client relationship management.

You will find below the strengths that set me apart:

**Academic**

* Multi-lingual: English, French, Creole, German (conversational), Spanish (beginner), Russian (reading)
* Strong academic background in International Relations
* Strong academic background in communication: crisis management and business communication
* Honors Student
* Strong research Skills

**Professional**

* Development and maintenance of long-term, strategic partnerships with key customers, business partners, vendors and stakeholders
* Event Management and Event production (experience planning meetings of various scopes and sizes: board meeting, high profile, presidential events, annual meetings, symposiums, charity concerts, tradeshows, etc. )
* Experience training and leading teams
* Strong leadership, team building, operational, technical skills
* Communications strategy (client engagement and negotiation)
* Implementation of new technologies and improved processes
* Expert in CRM, and other business technologies
* Budgeting, forecasting, resource allocation
* Outstanding performer: 2018 International sales blitz winner, ranked in the top 20 nationally in 2015/ 3rd Regionally 2016 (3 times Best Employee Award winner)
* *Soft Skills*: customer service, critical thinker and poised strategist, logistics and planning, collaboration, decision making, delegation, critical observer, adaptable, conflict resolution, problem solving, emotional intelligence, energetic, good networker, leadership, intercultural competence, multitasking, motivating, organization, positive work ethics.

My resume provides further detail on my passion for team collaboration and drive for results. I look forward to setting up a meeting to discuss in greater detail how I can benefit your organization. In the interim, thank you for reviewing this letter and the attached resume.

Sincerely,

Pamela A.G. Jahier